



BLUGLASS 2013 AGM PRESENTATION

25 NOVEMBER 2013



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THE YEAR IN REVIEW

George Venardos,
Non-Executive Chairman

*BluGlass is positioned to commercialise
its ground breaking technology during a
period of high market growth*

SIGNIFICANT PROGRESS IN FY13

September 2012	Awarded a key patent for depositing metal nitride films
October 2012	Impurity levels equal to the industry standard process
November 2012	n-GaN films with electrical properties meeting industry benchmarks
December 2012	\$4.75m raised through Institutional Placement & Share Purchase Plan
December 2012	Preliminary demonstration of p-GaN films using RPCVD
February 2013	Successfully produced p-GaN using RPCVD
July 2013	\$2.99m award under the Clean Technology Innovation Program
October 2013	Australian Cleantech Competition – Overall winner
November 2013	Commissioning of Thomas Swan MOCVD system

BLUGLASS HAS A SOUND CASH POSITION

AS AT JUNE 30	FY12	FY13
Revenue and Other Income \$'000	2,478	4,726
Net loss \$'000	(6,231)	(1,676)
NET CASH	3,549	5,590

KEY CASH EVENTS:

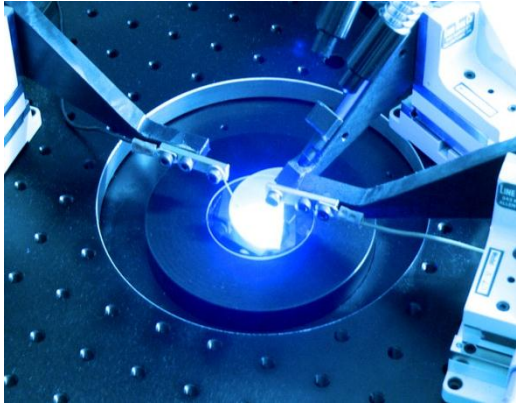
- December 2012 - Institutional placement (\$2.35m) and SPP (\$2.47m)
- July 2013 - \$3m Cleantech Innovation Grant
- September 2013 - \$1.96m R&D tax credit



THE YEAR AHEAD

Giles Bourne,
Chief Executive Officer

IN THE US ALONE, LED LIGHTING WILL REDUCE
ENERGY CONSUMPTION IN LIGHTING BY **62%**;
AND VOID THE NEED TO BUILD **133 NEW POWER PLANTS**



TECHNOLOGY

- Meet milestones, especially p-GaN performance
- Accelerate R&D in other areas (GaN on silicon)
- Increase activity on PV technology and milestones



MARKETS

- Continue to focus on LED, PV
- Evaluate other applications, e.g. power electronics



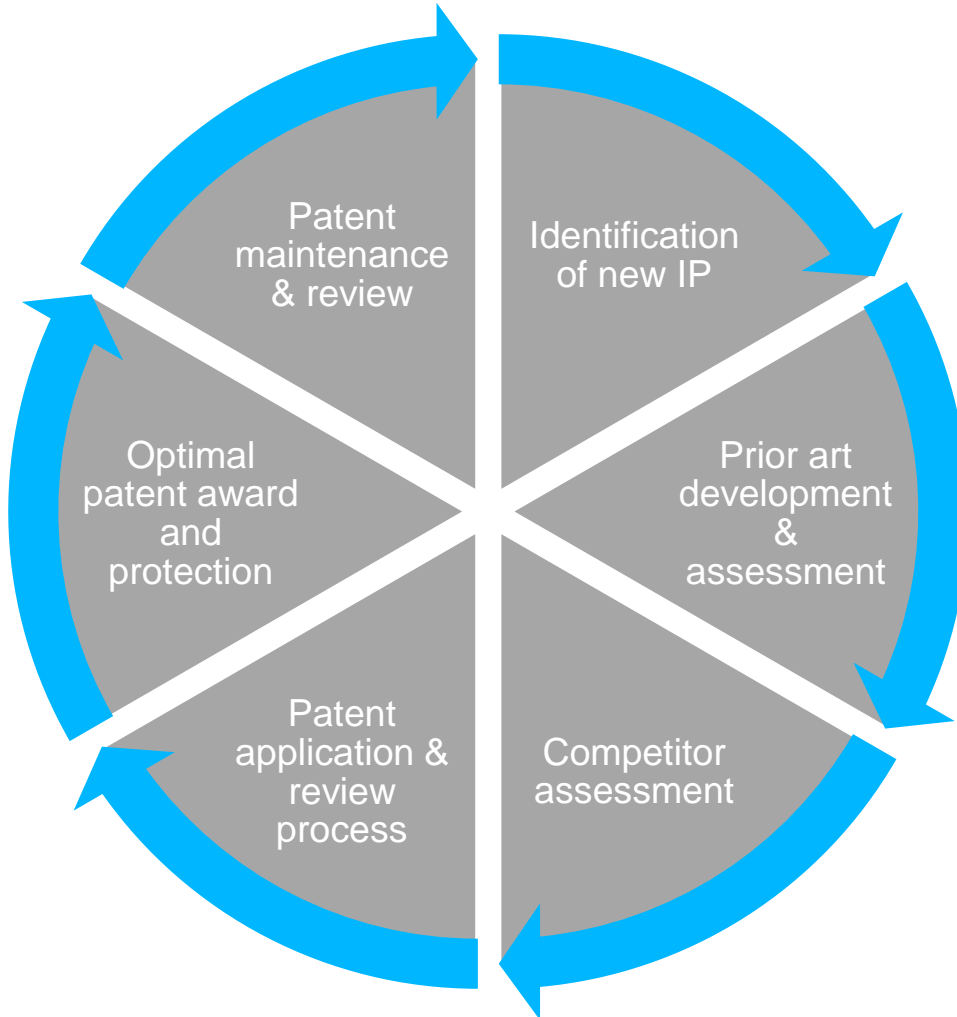
COMMERCIALISATION

- Continue dialogue with market leaders in the LED value chain
- Enter into commercialisation through a number of options including; licensing, strategic partnerships and providing foundry service

INCREASING CAPACITY

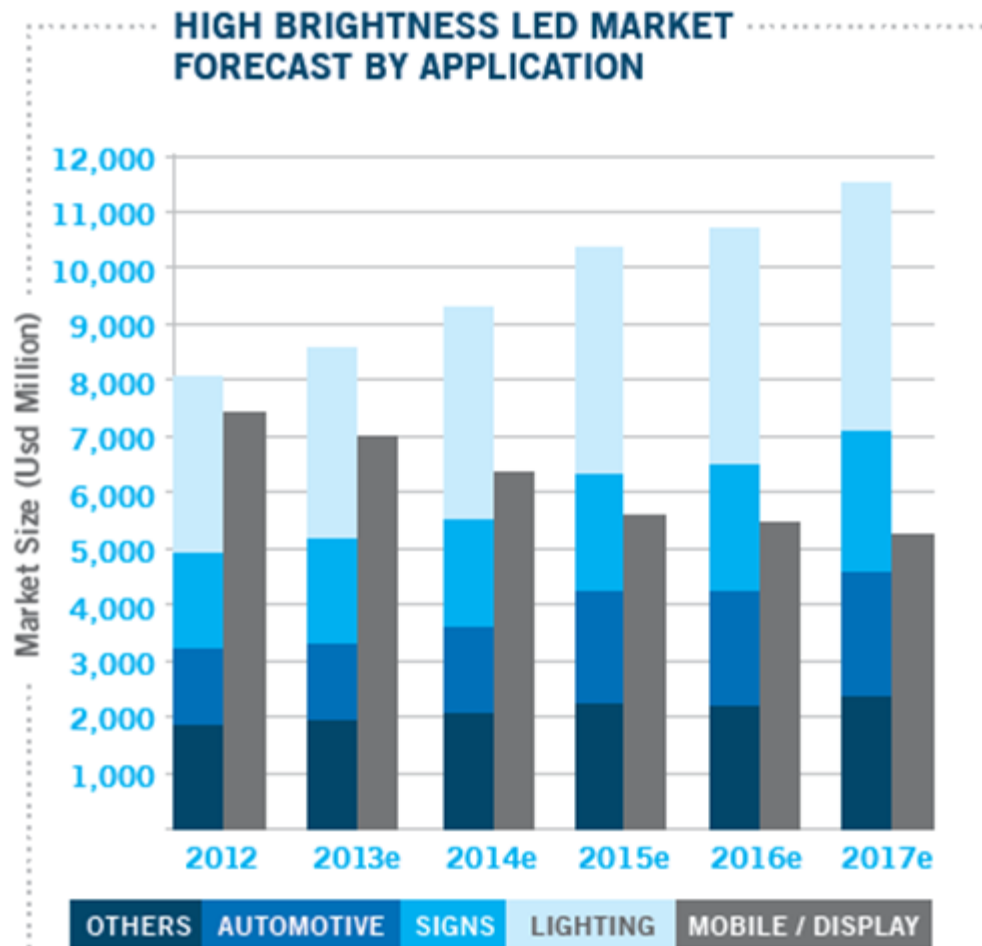
TIME			
TECHNOLOGY	FY 2012	FY 2013	FY 2014 FORECAST
	Progressing towards reducing impurities levels in GaN films	Proof of Concept Milestone Low temperature n-GaN and p-GaN films that meet industry benchmarks	Brighter LEDs using low temperature RPCVD Developing GaN on silicon at low temperature
CAPACITY	One system: 5 th Generation RPCVD system	One system: 5 th Generation RPCVD system	Three systems: 5 th Generation RPCVD system Thomas Swan MOCVD system Thomas Swan retrofitted RPCVD system
	On track to deliver technology milestones	Commenced LED industry engagement	Early template revenue stream as a market entry point (MOCVD/RPCVD) Partnering/licensing agreement with company/ies in the LED value chain
COMMERCIALISATION			

RIGOROUS IP PROTECTION PROCESS



2	<ul style="list-style-type: none">Provisional patents in drafting
17	<ul style="list-style-type: none">Pending patent applications
17	<ul style="list-style-type: none">International granted patents in six patent familiesGranted in key semiconductor markets including Europe, China, Japan and the US

MARKET OPPORTUNITY - LED



SOURCE: Strategies Unlimited Feb 2013

The LED equipment market (MOCVD) represents a **\$6.1B market opportunity** through to the end of the decade*

The LED share in general lighting is expected to grow from **5% today** to over **45% in 2016** and **70% by 2020****

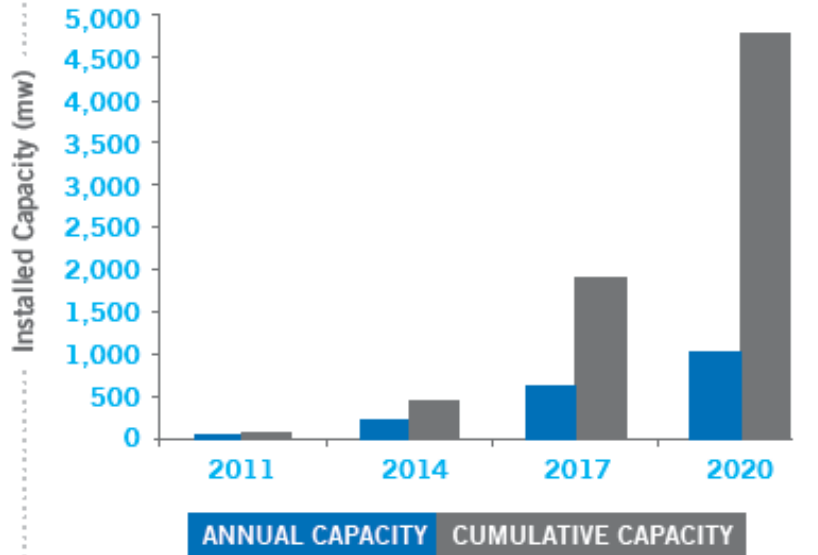
The global lighting market is forecast to have revenues in excess of **US \$103B by 2020****

* Yole Developpment

**Lighting the Way, McKinsey Report

OTHER MARKET OPPORTUNITIES

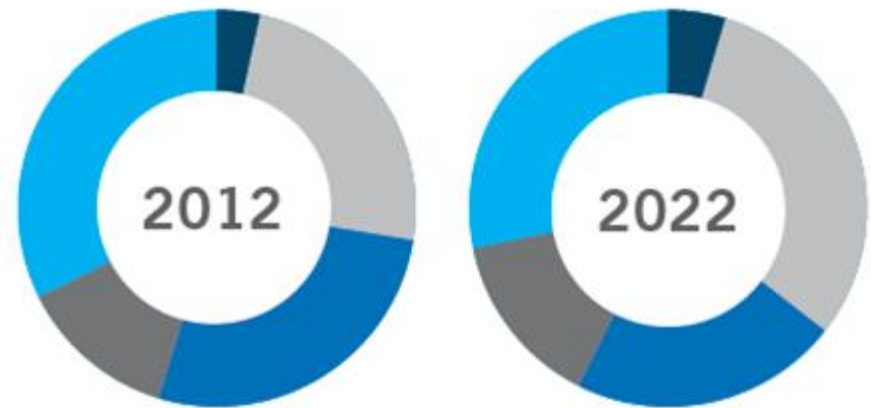
CONCENTRATED PV MARKET, GLOBAL,
INSTALLED CAPACITY, MW 2011-2012



SOURCE: GlobalData; Primary research with C (Chief) - level marketing and technical experts in Italy, the UK, Spain, China and the US

The CPV market is expected to grow to **4.75GW by 2020**. CPV continues to emerge as the most effective method to deliver large scale, cost effective renewable energy from the sun (Global Data)

The power electronics market was worth US **\$20B in 2012**. GaN use in power electronics is still in its infancy and in 2012 was worth only \$12.6m. It is expected to grow at a **CAGR of 63.78%** over 10 years to **\$1.75B by 2022** (Markets and Markets)



GAN SEMICONDUCTOR MARKET REVENUE SHARES BY
APPLICATION SECTOR (2012-2022).

COMPUTER SECTOR ICT SECTOR CONSUMER ELECTRONICS SECTOR
AUTOMOTIVE SECTOR OTHER

SOURCE: Chart and Data - GaN Semiconductor Devices, Global Forecast and Analysis (2012-2022) by Markets and Markets

AUSTRALIAN CLEANTECH WINNER



BluGlass is awarded the 2013 Australian CleanTech Competition Overall Winner & Manufacturing Industry award



**Australian
Winner 2013**



**Industry Winner
2013**



Australian Government

**Department of Industry, Innovation,
Climate Change, Science, Research
and Tertiary Education**



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THE TECHNOLOGY UPDATE



Dr. Ian Mann,
Chief Technology Officer

Having demonstrated these material specifications, BluGlass is now in a position to commence experiments targeting improved LED device efficiency using RPCVD grown p-GaN layers to demonstrate the commercial value of a low temperature technology

A low temperature growth system such as RPCVD may offer LED manufacturers compelling performance advantages at several stages of device growth. Low temperature p-GaN is one area that BluGlass is presently focusing on.

LED STRUCTURE GROWN USING MOCVD

p-GaN grown at intermediate to high temperature

Multi-Quantum-Well (MQW) InGaN layer, the **ACTIVE REGION** of an LED - grown at low temperature

n-GaN grown at high temperature

GaN grown at high temperature

Substrate

BENEFITS OF RPCVD GROWTH

The higher temperature growth of the p-GaN top layer compared to the MQW layer can cause degradation to the active MQW layer and reduce the LEDs light output. MOCVD cannot effectively grow high performance p-GaN at lower temperatures

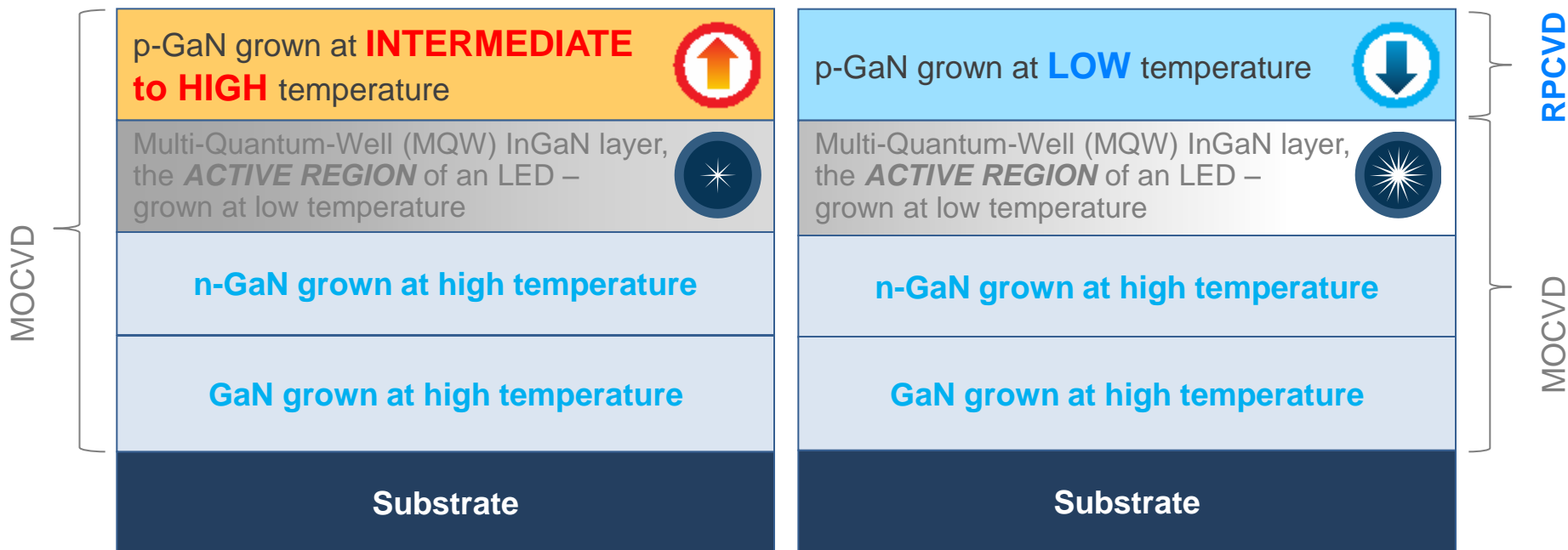
RPCVD has great potential to improve device performance by growing a low temperature p-GaN layer which in turn improves the stability of the InGaN layer during growth

DEMONSTRATION PLANNED FOR LOW TEMPERATURE p-GaN

BluGlass is targeting low temperature p-GaN as the first commercial opportunity

LED STRUCTURE GROWN USING MOCVD

p-GaN GROWN USING RPCVD



2012 PROGRESS –

LOW IMPURITIES AND n-GaN

Room temperature Hall Measurement results of an RPCVD n-GaN film grown on a commercial GaN template - compared to a typical MOCVD grown n-GaN film specification

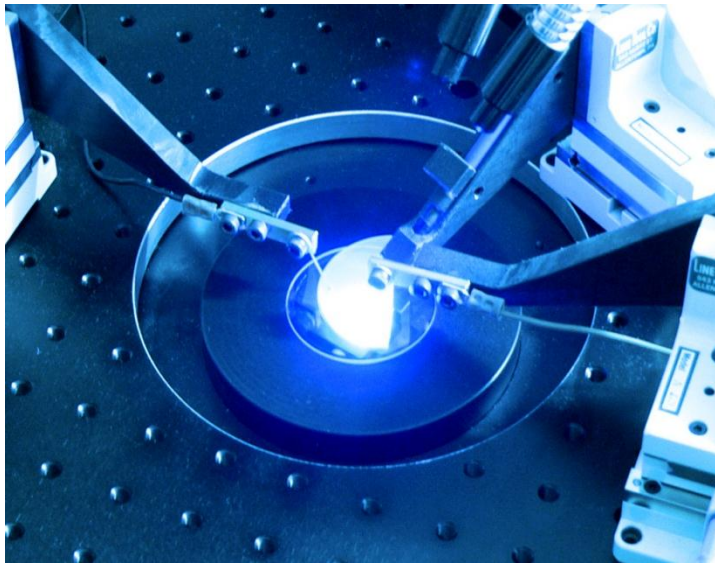
	TYPICAL MOCVD n-GaN SPECIFICATION	RPCVD n-GaN DATA
MOBILITY	$\geq 250 \text{ cm}^2/\text{V.s}$	$300 \text{ cm}^2/\text{V.s}$
FOR A CARRIER CONCENTRATION OF	$2.0 \times 10^{18} \text{ cm}^{-3}$	$2.1 \times 10^{18} \text{ cm}^{-3}$

RPCVD n-GaN

100 nm

Cross sectional TEM image showing the sample used for the above electrical data and for impurity levels: carbon, oxygen and hydrogen impurity levels less than 1×10^{17} atoms per cm^3

2013 PROGRESS: p-GaN



- BluGlass has successfully demonstrated p-GaN films grown at low temperature with electrical properties equivalent to films grown using MOCVD
- Since this was announced earlier this year, BluGlass has continued to improve the quality of its p-GaN (see below). This was achieved with an RPCVD hardware design modification

Room temperature Hall Measurement results of an RPCVD p-GaN film grown on a commercial GaN template

	TYPICAL MOCVD p-GaN SPECIFICATION	FEB 2013 RPCVD p-GaN DATA	RECENT RPCVD p-GaN DATA
RESISTIVITY	$\leq 3 \text{ Ohm.cm}$	1.0 Ohm.cm	1.0 Ohm.cm
FOR A CARRIER CONCENTRATION OF	$\geq 1.0 \times 10^{17} \text{ cm}^{-3}$	$2 \times 10^{17} \text{ cm}^{-3}$	$8 \times 10^{17} \text{ cm}^{-3}$

INPUT FROM KEY PARTICIPANTS IN THE LED INDUSTRY

- Require that RPCVD can demonstrate:
 - Improved LED performance
 - The technology is scalable

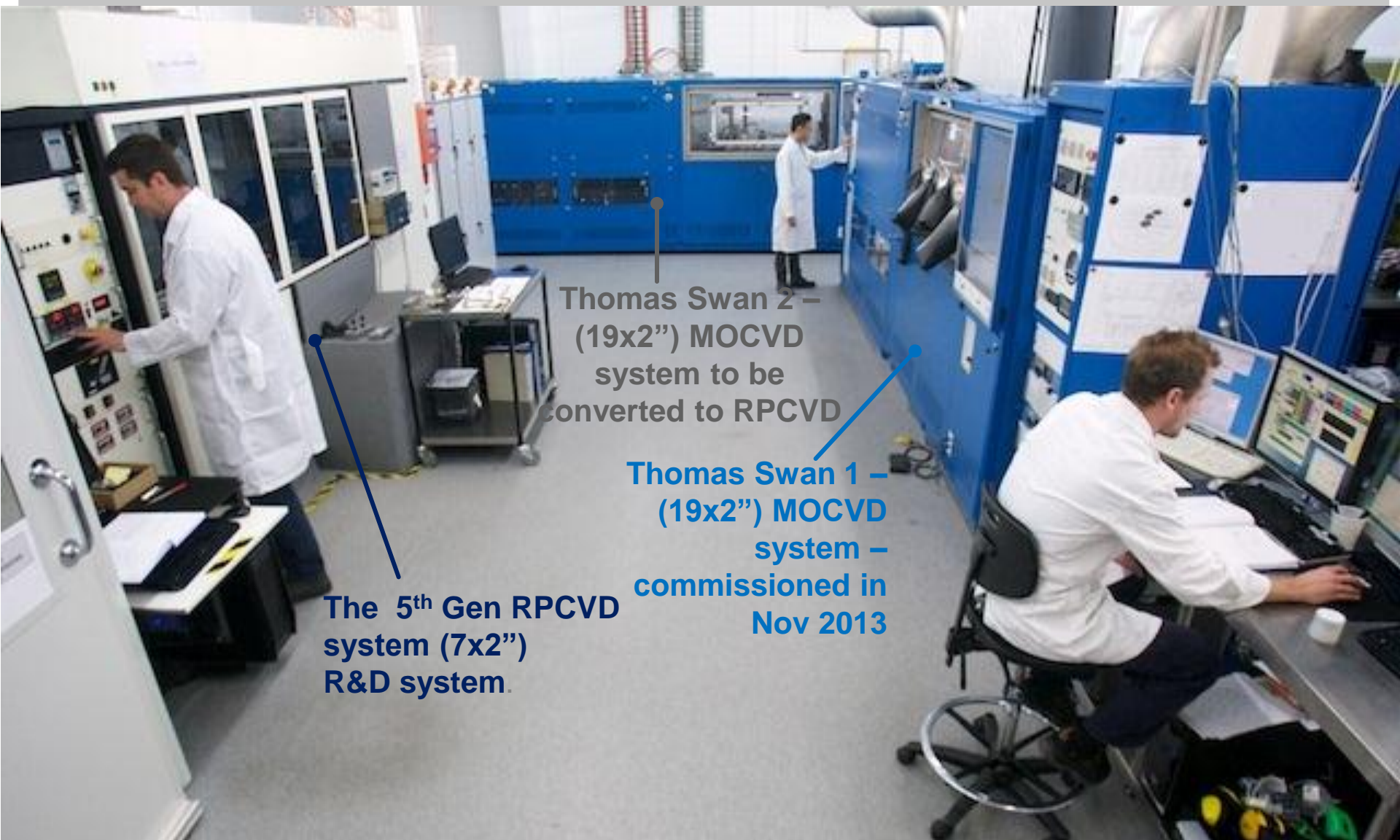
KEY TECHNICAL CHALLENGES

- Establishing the appropriate growth initiation conditions when growing on a MQW
- Scaling the plasma technology to achieve uniform deposition over large areas

WHAT NEEDS TO HAPPEN TO MEET CUSTOMER INTEREST

- Improved LED performance demonstration on the 7x2" RPCVD system
 - Implement a hardware change (enhanced plasma source)
 - Integrate MOCVD growth with RPCVD growth – enabled with the newly commissioned MOCVD system on site at BluGlass
- Improved LED performance demonstration on the 19x2" (scaled up) RPCVD system

FACILITIES UPGRADE 2013

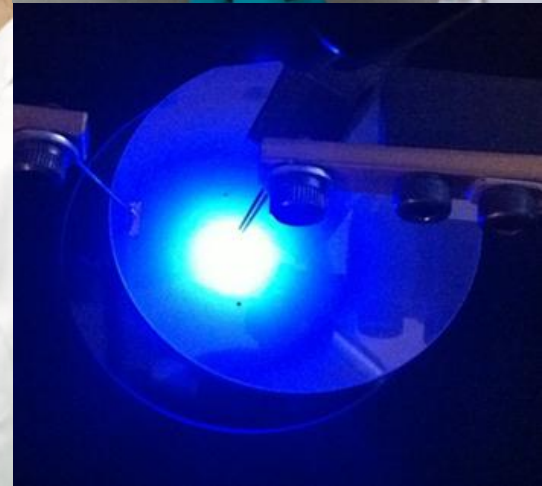
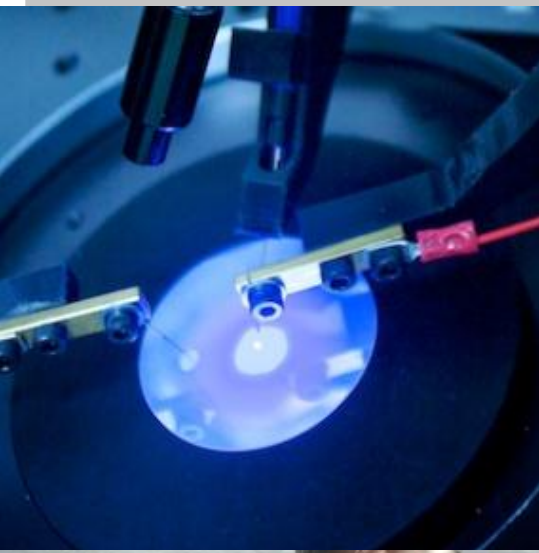


Thomas Swan 2 –
(19x2") MOCVD
system to be
converted to RPCVD

Thomas Swan 1 –
(19x2") MOCVD
system –
commissioned in
Nov 2013

The 5th Gen RPCVD
system (7x2")
R&D system.

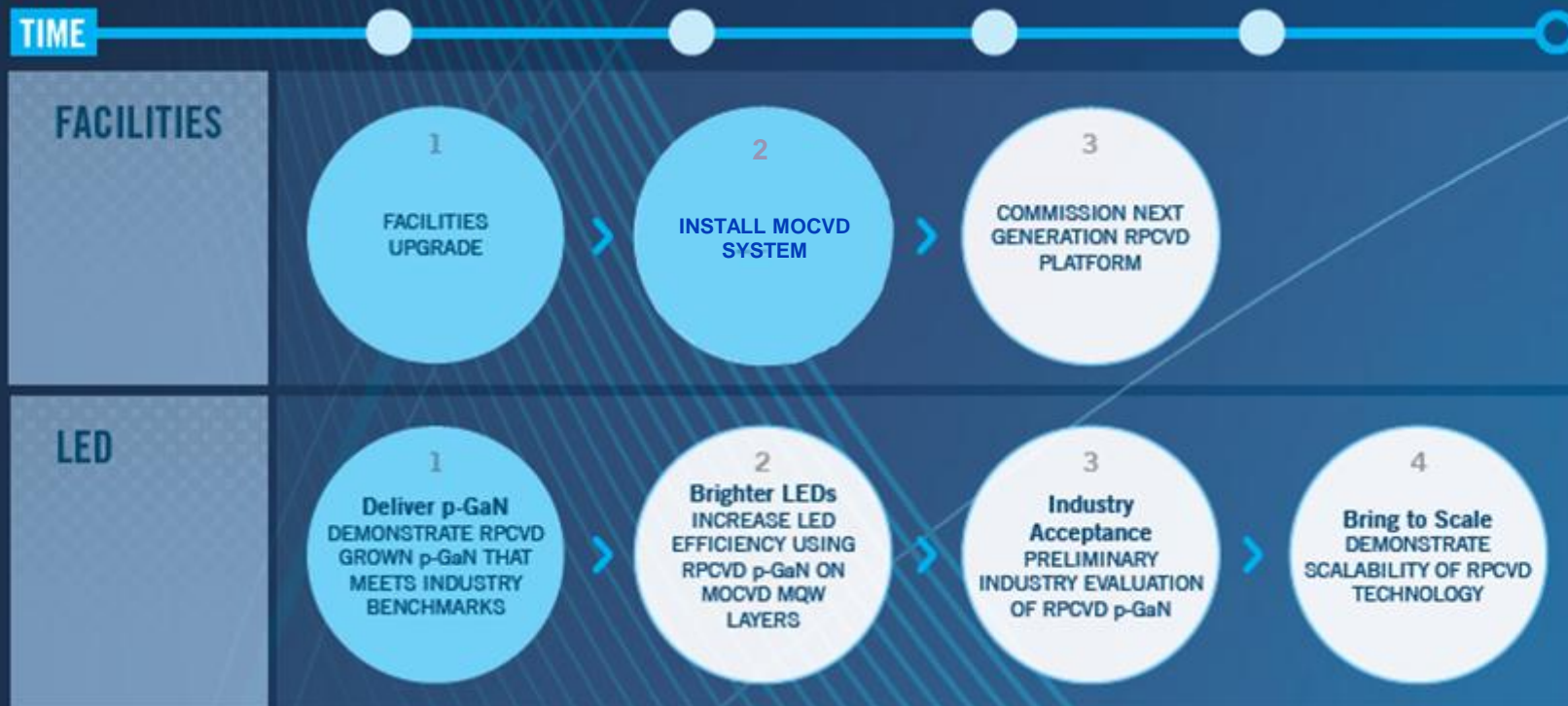
FACILITIES UPGRADE 2013



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DEVELOPMENT ROADMAPS



This indicative Roadmap is a forward looking statement based on the current expectations, estimates, projections and assumptions of BluGlass Management. Because it is a work in progress, subject to known and unknown risks and uncertainties, actual future milestones, results and timelines may differ materially from what is forecast at this time.

WHY THE INTEREST IN GaN ON SILICON?

- LED manufacturers continue to look for ways to reduce cost
- New Market opportunities outside of LED market
 - Power electronics

THE PROBLEM WITH GaN ON SILICON?

- However GaN on silicon is prone to cracking during manufacturing due to a large lattice and thermal mismatch. Notably the thermal mismatch can lead to severe bowing during cooling from the high temperatures used in MOCVD growth

THE RPCVD SOLUTION

- Low temperature RPCVD has the potential to reduce bowing and avoid wafer cracking
- BluGlass will convert a 19 x 2" Thomas Swan MOCVD system into an RPCVD system for use on development of GaN on silicon
 - Demonstrate up to 8 inch silicon wafer deposition

GaN/ SILICON

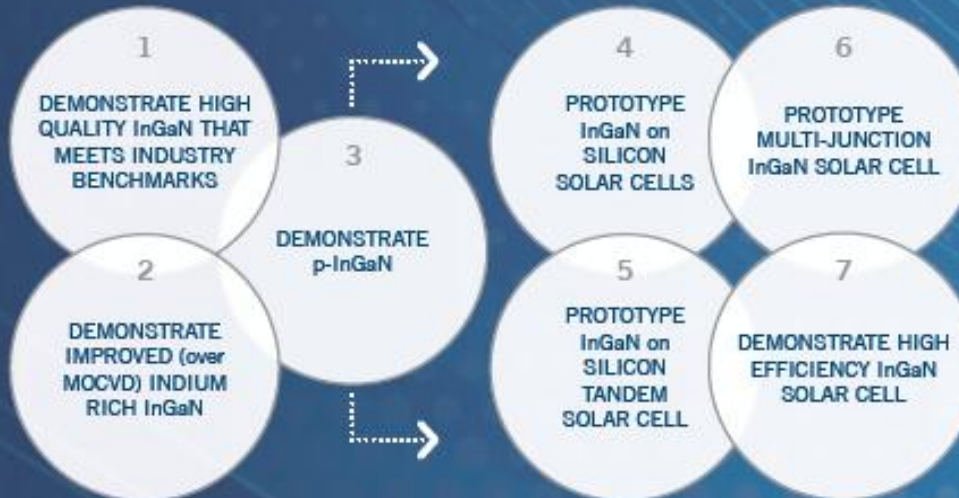


REVENUE

COMMERCIALISE
GaN/Si
TECHNOLOGY

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InGaN SOLAR



REVENUE

COMMERCIALISE
InGaN PV
TECHNOLOGY

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THANK - YOU

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